

Collaboration Agreement between the European Innovation Academy and Università degli Studi di Foggia

About European Innovation Academy – World’s Largest Entrepreneurial Program for students:

1. European Innovation Academy (EIA) is a non-profit educational organization that brings the brightest student minds to locations worldwide to benefit from the experiential learning of startup life. Multidisciplinary teams will build MVPs and launch innovations to the market in a record time of 15 days (3 weeks). The teams are mentored and educated by 60+ industry specialists.
2. The summer school program is strongly influenced by prestigious startup accelerators and their methodologies from Silicon Valley.
3. The content of the program has been developed in cooperation with professors from top universities, including UC Berkeley and Stanford University, as well as innovative corporations such as Google, Amadeus, Facebook, Airbnb, etc.
4. During the entrepreneurship program, students will experience 50+ unique sessions to launch a startup in 15 days.
5. Future entrepreneurs are immersed in a multicultural ecosystem of 5000+ alumni, speakers, mentors and venture capitalists from 75+ different nationalities.

European Innovation Academy

Nordic Headquarters

Valukoja 8, Tallinn, Estonia
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Proposal

6. The European Innovation Academy (EIA) and **Università degli Studi di Foggia** envision that they would set up a collaboration with the goal of increasing the entrepreneurial mindset among students and, more particularly, achieving the following set of aims:

EIA wishes to:

- Increase the startup mindset at the **Università degli Studi di Foggia** by helping students bring their business ideas to the seed level and continue in the global accelerators.
- Offer an additional startup ecosystem for the students to help them achieve sustainable growth and the MVP level needed in accelerators by bringing all valuable members in the startup system to one place.
- Create a significant ecosystem bringing together top science and research centers and IT-focused companies to integrate activities in the field of innovation and entrepreneurship.
- Increase research and internationalization activities by strengthening collaboration with other leading educational institutions.
- Increase the visibility of the **Università degli Studi di Foggia** brand among other universities and educational institutions participating in EIA like UC Berkeley, Carnegie Mellon Qatar, University of Michigan, etc.

Nature of this Memorandum

7. This Memorandum of Understanding reflects the Parties' intentions to collaborate and does not create legally binding obligations, except for clauses relating to publicity and use of name and trademarks, dispute resolution, and notices.

NOW IT IS HEREBY AGREED between EIA and **Università degli Studi di Foggia** as follows:

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Action Plan

8. **Università degli Studi di Foggia** will distribute information, sign up and recruit students to participate in the 3-week EIA program (“the EIA Program”). Students will be selected by the UNIVERSITY.

- Porto Program dates are July 20, 2026 until August 7, 2026. Fully on-site.
- Rome Program dates are July 15, 2026 until August 4, 2026. Hybrid, 2 weeks on-site, 1 week online.
- London Program dates are July 13, 2026 until July 31, 2026. Hybrid, 1 week on-site, 2 weeks online.

9. For the first program year of this Agreement (calendar year 2026), the Parties agree on a non-binding goal for **Università degli Studi di Foggia** to recruit and enroll five (5) students in the EIA Program.

For the duration of this Agreement, the Parties further acknowledge a shared intention to progressively grow student participation in the EIA Program, with an indicative long-term objective of reaching up to twenty five (25) students per year by 2031, subject to mutual interest, program capacity, and annual alignment.

These targets represent a good-faith objective and shall not be construed as a binding guarantee or minimum obligation, in line with the provisions of this Agreement.

10. EIA will provide students with the full summer school program consisting of a 3-week intense methodology course supported by high-level mentors, specialists, and world-known academics.

Accommodation, Travel Expenses, and Visa and Entry Requirements

11. EIA can offer students accommodation if needed.

12. The students will be responsible for their travel expenses to and from the EIA Program, as well as for all their meals and other incidental expenses during the EIA Program.

13. The students will also be responsible for complying with the entry and visa regulations, if any, for their entry into and stay in the location where the EIA Program is held.

EIA Program Fees

14. **Università degli Studi di Foggia** special tuition fee per student for the EIA Program (“the Fee”) shall be as follows:

Porto/Rome/London Program:

- 1999 EUR per student until February 28, 2026
 - 1899 EUR per student until February 28, 2026, if 8 or more students are enrolling in the program
 - 1799 EUR per student until February 28, 2026, if 14 or more students are enrolling in the program
- 2299 EUR per student until April 30, 2026

15. [EIA’s refund policy](#) will apply to the tuition fees.

16. The tuition fee includes:

- All lectures, workshops, and sessions
- Opening/closing events
- Mentoring by world-class experts
- 6-7.5 ECTS credit transcripts
- Accommodation arrangement admin costs
- Recruitment support
- 24-hour support during the event

Program fees do not cover living costs (travel, accommodation, dining, etc) for the students. Students need to take into account added costs.

Faculty Representatives

17. It is not obligatory for faculty representatives to be present. Still, it is an excellent opportunity to experience the program, exchange knowledge, interact with faculty members from other participating universities, and network with mentors and representatives from corporate partners.

Faculty representatives are welcome to come to daily keynote speeches and to participate in workshops and the opening and closing events for networking.

For the faculty representatives whose students are participating in the program, the program fee is covered by EIA.

If 14 or more students are participating in the program, EIA will provide travel credit for accommodation or flights (up to €1000) for one faculty member present.

Term of Agreement

18. This Collaboration Proposal and Agreement shall enter into force on January 30, 2026 and shall remain valid for a period of five (5) years, unless terminated earlier by either Party upon written notice of at least ninety (90) days.

19. During the term of this Collaboration Proposal and Agreement, EIA agrees to allow the use of EIA's name, logo, and trademarks to publicize the EIA program to its students provided that the **Università degli Studi di Foggia** has obtained EIA's prior consent in writing to such publicity (such consent not to be unreasonably withheld). EIA also agrees not to use the **Università degli Studi di Foggia** name, logo, and trademarks in relation to the EIA Program or otherwise except with the **Università degli Studi di Foggia** prior consent in writing (such consent not to be unreasonably withheld).

Publicity

20. During the term of this Collaboration Proposal and Agreement, i.e. January 2026 to January 2031, EIA agrees to allow the use of EIA's name, logo, and trademarks to publicize

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the EIA program to its students provided that the **Università degli Studi di Foggia** has obtained EIA's prior consent in writing to such publicity (such consent not to be unreasonably withheld). EIA also agrees not to use the **Università degli Studi di Foggia** name, logo, and trademarks in relation to the EIA Program or otherwise except with the

Università degli Studi di Foggia prior consent in writing (such consent not to be unreasonably withheld).

Dispute Resolution

21. Any dispute between the EIA and **Università degli Studi di Foggia** concerning or relating to this Collaboration Proposal and Agreement or the EIA Program shall first be referred to the contact persons named below for settlement. If settlement is failed by the said contact persons after 30 days of referral, no party shall proceed to any form of dispute resolution unless the parties have made reasonable efforts to resolve the dispute through mediation.

Non-Exclusive

22. This Agreement shall not be exclusive, and the **Università degli Studi di Foggia** and EIA are free to establish relationships and enter into similar cooperative agreements with other institutions.

Non-Discrimination

23. In selecting or approving faculty and students for academic exchanges and in performing under this Agreement, neither **Università degli Studi di Foggia** nor EIA will discriminate based on a faculty member's or student's race, ethnicity, national origin, age, sex, gender identity/expression, sexual orientation, disability, religious belief, veteran status, or any other protected class of persons under EU law.

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Notices

24. All notices in relation to the EIA Program shall be sent to the following persons:

	<u>Contact for EIA</u>	<u>Contact for Università degli Studi di Foggia</u>
Name:	Aija Vanaga	Annalisa Mastorserio
Position:	European University Relations	delegate for technology transfer
E-mail:	aija.vanaga@inacademy.eu	terzamissione@unifg.it

CEO European Innovation Academy