

## PERSONAL INFORMATION Dario Sterpa

EU policies and fundings Consultant, BID and Proposal Writer, project manager and trainer

POSITION External Evaluator Expert (European Commission)

## WORK EXPERIENCE

15/06/2023-01/10/2023  
15/03/2021-28/05/2021  
01/02/2020-30/07/2020  
13/03/2019-07/04/2019  
15/03/2018-20/04/2018

## External Evaluators for the European Commission

European Commission Directorate-General Migration and Home Affairs, Rue du Luxembourg 46, 1000, Brussels, Belgium

- Evaluation of the proposals submitted in response to DG HOME call for proposals AMIF-2023-TF2-AG-CALL - Multi-stakeholder initiatives for migrant integration into the labour market
- Evaluation of the proposals submitted in response to DG HOME call for proposals AMIF 2020 - AG-CALL-02 - Reducing obstacles and promoting access to basic services for third-country nationals
- Evaluation of the proposals submitted in response to DG HOME call for proposals AMIF 2019 - AG - AG-CALL -03 Social and economic integration of migrant women
- Evaluation of the proposals submitted in response to DG HOME call for proposals AMIF 2018 - AG - AG-INTE-02 Legal Migration Projects with third countries
- Evaluation of the proposals submitted in response to DG HOME call for proposals AMIF 2017 AG—CALL-INTE-02 and 04- Promote swift integration of TCNs into the labour market through strengthened cooperation and mobilisation of employers and social and economic partners.

Topic: Migration

Business or sector: Public sector

## European Programmes and Projects Trainer

06/06/2023-09/06/2023  
23/05/2023-25/03/2023  
12/04/2023-12/04/2023  
13/07/2022-15/07/2022

Associazione Sabir, Crotone, Italy – Training on European funds, European projects writing and management (Best practices to set-up an European Projects devoted Office).

UNIVERSITY OF FOGGIA. 3-day immersive training in Brussels (Master Eurocamp 2023) – training on how to write a successful proposal responding to European funding opportunities.

CAMERA DI COMMERCIO ITALIANA BELGA: 1-day training in Brussels – training to Municipal Authorities of Region Apulia on European funds and PNRR.

UNIVERSITY OF FOGGIA. 3-day immersive training in Brussels (Master Eurocamp 2022) – training on how the evaluation criteria and the project management in the Application Forms and Technical Proposals.

Topic: Migration

Business or sector: Public sector

- 01/12/2021-31/12/2023 **Innovision s.r.l. – Strategic consultancy, Proposal Writing and Project Management**  
CeSI (Centre for International Study) – Via Nomentana 251, 00161, Roma (Italy)  
Framework contract.  
Business developer, Policy Advisor, Project designer and Proposal Writer.
- *Project management, technical and financial monitoring:*
    - CERV programme – Project TRUST (2022-2023)
    - Horizon 2020 – Project PARTICIPATION (2020-2023)
  - *Support at the proposal concept's design and building partnership to apply to H2020 - Societal Challenges and H2020 - Secure Society.*
    - HORIZON-CL2-2022-TRANSFORMATIONS-01-04 - Decision-making processes of (aspiring) migrants
    - EuropeAid/171952/DH/ACT/Multi - Conflict and climate change: a new challenge and opportunity for peace
- Topic: ISFB/ISFP/H2020/Migration/Radicalisation/Governance/Environmental Policies  
Business or sector: Research/Security&Defence/Security&Safety
- 28/02/2019-Ongoing **Independent Consultant – Strategic consultancy and Proposal Writing**  
Citynews s.p.a. – Piazza Giacomo Matteotti 7, 80132 - Napoli (Italia)  
Framework contract.  
Business developer, Project designer and Proposal Writer.
- *European Parliament Comm Grants*
  - *DG Regio Comm Grants*
  - *DG AGRI Comm Grants*
  - *Creative Europe*
- Topic: EU politics/Cohesion Policy/Media and Communication  
Business or sector: EU Institutions/Media sector
- 09/09/2019-08/09/2022 **Independent Consultant – Technical assistance to Sardinia Region**  
Ernst & Young Advisory S.p.A., Via Meravigli 14, 20123 Milano
- *Support for monitoring implementation of ERDF operational programme (2014-2020),*
  - *Technical assistance to Cities in implementing Integrated Territorial Investments*
  - *Training of public officials in POR operations' management and monitoring (legal management and financial monitoring)*
  - *Support in designing new operational programmes for the period 2021-2027*
- Topic: Public Investments, Research & Innovation, Programme monitoring  
Business or sector: Government/Advisory
- 25/10/2021-12/01/2022 **Innovision s.r.l. – Strategic consultancy and Proposal Writing**  
Trek Development -Perikleous 32, 15232 Chalandri - Athens, (Greece)  
Project designer and Proposal Writer.
- *LIFE Programme Clean Energy Transition:*
    - LIFE-2021-CET-ENERCOM – Near-Zero Energy Community proposal
- Topic: Green Economy / Climate Change / Clean Energy  
Business or sector: Research&Innovation/Consultancy/Energy Industry

- 28/02/2019-30/11/2021 **Independent Consultant – Strategic consultancy and Proposal Writing**  
 CeSI (Centre for International Study) – Via Nomentana 251, 00161, Roma (Italy)  
 Framework contract.  
 Business developer, Policy Advisor, Project designer and Proposal Writer.
- *ISFP proposal concept's designer and proposal writer:*
    - *ISFP 2020 AG RAD*
  - *Support at the proposal concept's design and building partnership to apply to H2020 - Societal Challenges and H2020 - Secure Society.*
    - *SU Governance 07 2020*
    - *SU Governance 09 2020*
    - *Migration 09 2020*
  - *European Parliament DG EXPO - Multiple Framework Contract to Provide Foreign Policy Expertise - Project proposal drafted and submitted*
- Topic:** ISFB/ISFP/H2020/Migration/Radicalisation/Governance  
**Business or sector:** Research/Security&Defence/Security&Safety
- 10/10/2020-31/12/2020 **Independent Consultant – Strategic Consultancy and Technical Assistance**  
 The AdWisers SP. Z O. O. Ul. Panska 7/8, 80- 844, Gdansk, Poland.  
 Framework contract.
- USAID INVEST Project for providing humanitarian assistance and development aid to fight COVID-19 in Italy - USAID/DAI PRIME CONTRACT No. AID-OAA-C-17-00090.
- Technical Assistance to private business companies for the start-up, the retooling and ramp-up of innovative solutions to fight COVID-19 in Italy.
- *Technical Assistance to the catalytic investment fund.*
  - *Support to strategy, partnership and coordination development and implementation.*
  - *Promotion, outreach and communication of technical assistance package and funding opportunities.*
  - *Technical analysis, assessments, recommendations and assistance and expertise identification, management and provision.*
  - *Sustainability, impact and knowledge development and sharing.*
- Topic:** Healthcare / Innovation / SMEs  
**Business or sector:** Incubators / Business Angels / Venture Capitals
- 31/01/2020-29/04/2020 **Independent Consultant – Proposal Writing**  
 Consortium made of ARCS (lead partner) - CeSI (Centre for International Study) – CityNews s.p.a. – ALDA (European Association for Local Democracy).
- Project design and Proposal Writing, Networking and Project management.
- *Professional writing of technical proposal ANTI-HATE speech online to apply to the call for proposals to prevent and combat racism, xenophobia, homophobia and other forms of intolerance and to monitor, prevent and counter hate speech online - Rights, Equality and Citizenship Programme -REC-RRAC-RACI-AG-2019*
- Topic:** Hate speech online/media/research  
**Business or sector:** Research/Communication/Rights
- 14/09/2018-03/10/2018 **Independent Consultant – Proposal Writing**

DOT, Digital Opportunity Trust. 5 Blackburn Ave Ottawa, ON K1N 8A2 (Canada)

Development of the IBM Corporate Service Corps (CSC) Request for Proposal for Italy.

Analysis and reporting of political framework, identification and selection of topic projects planned, drafting the project proposal for IBM CSC.

**Topic:** IBM Corporate Service Corps

**Business or sector:** Public sector/Environment/Infrastructure/ICT/Innovation

14/06/2018-30/07/2018

### Independent Consultant - EU Programs BID Offer Writing

GIZ. Rue de la Charité 33, B-1210 Brussels (Belgium)

SUPPORT TO ECONOMIC GOVERNANCE AND REFORMS IN THE SOUTHERN NEIGHBOURHOOD – EuropeAid/1395517/DH/SER/Multi.

Writing the Technical Offer for Technical Assistance, particularly the following parts: Rationale, Strategy, Timetable of activities, Log Frame, others agreed.

**Topic:** EuropeAid

**Business or sector:** Public sector/Governance/SMEs

09/04/2018-30/04/2018

### Independent Consultant Business Development, External Expert

20/03/2018-26/03/2018

Schuman Associates Rue Archimède 5, bte 12 B-1000, Brussels, Belgium

- Counselling;
- Project/Proposal reviews;

**Topic:** Urban Innovation Action/H2020 SME Instrument

**Business or sector:** Public sector/Health sector

01/09/2018-30/09/2018

### Independent Consultant Business Development, Project Planning and Proposal Writing for SMEs

01/06/2018-30/06/2018

01/03/2018-30/03/2018

15/10/2017-30/12/2017

Surrender Media Solutions - rue A. De Witte, 58 ,1050, Brussels, Belgium

- Counselling.
- Proposal Writing
  - Background analysis and preparation of the concept of the proposal.
  - Definition of objectives, actions, target and expected results, deliverables and outcomes.
  - Designing of project management concept and monitoring system.
- Logical Framework.

**Topic:** Regional Policy / European Structural and Investments Funds / Agriculture and Rural Development

**Business or sector:** Media communication

01/03/2017-30/04/2017

### Independent Consultant Business Development, Project Planning and Proposal Writing for SMEs – SME Instrument phase I

Euroinformatica s.r.l. – Via Traversa del Beccarello, 4, Prato, Italia

- Counselling;
- Business Model Definition;
- Competitive Analysis;
- Strategic Analysis & Policy Definition;
- Proposal Writing: Concept, Impact and Implementation.

**Topic:** H2020 SME Instrument / Innovation / Waste Management

**Business or sector:** ICT

26/05/2016-07/07/2016

### Independent Consultant - EU Programs BID Offer Writing

- 01/04/2016-09/05/2016 Mott MacDonald Limited – 8-10 Sydenham Road, Croydon, UK
1. PPF8 – Project Preparation Facility EuropeAid/137044/DH/SER/RS;
  2. IPF5 - Western Balkans Investment Framework (WBIF) – Infrastructure Project Facility Technical Assistance 5;
- Write the Technical Offer for Technical Assistance t, particularly the following parts: Rationale, Strategy, Timetable of activities, Log Frame, others agreed.
- Topic:** Technical Assistance to European pre-accession assistance instruments (IPA II) / Environment / Transport / Energy / Healthcare & Education  
**Business or sector:** Consultancy / Construction
- 20/10/2016-22/11/2016 **Independent Consultant - EU Programs BID Offer Writing**  
 12/09/2016-17/10/2016 HILL International – De Cuserstraat 91, 1081 CN, Amsterdam, Netherlands
1. IPF6 - Western Balkans Investment Framework (WBIF) – Infrastructure Project Facility Technical Assistance 6;
  2. CONNECTA - Connectivity in Western Balkans Technical Assistance;
- Write the Technical Offer for Technical Assistance, particularly the following parts: Rationale, Strategy, Timetable of activities, Log Frame, others agreed.
- Topic:** Technical Assistance to European pre-accession assistance instruments (IPA II) / Environment / Transport / Energy / Healthcare & Education  
**Business or sector:** Consultancy / Construction
- 02/05/2016-13/10/2016 **Independent Consultant Business Development, Project Planning and Proposal Writing for SMEs – SME Instrument phase II**  
 Arealibera s.r.l. – Via Grande 255, Livorno, Italia
- Counselling;
  - Business Model Definition;
  - Competitive Analysis;
  - Strategic Analysis & Policy Definition;
  - Proposal Writing: Concept, Impact and Implementation.
- Topic:** H2020 SME Instruments / Social Innovation / Politics  
**Business or sector:** Media / ICT
- 02/05/2013-27/04/2018 **Business partners at start-up consulting company**  
 Europartners s.r.l. – Via Cardinal de Luca 1, 00196 Rome – Italy  
 Rue de deux Eglises 39, 1000 Bruxelles – Belgium
- business planning;
  - managing technical proposal for tender;
  - building and managing business networks with clients & partners;
  - editing working papers in the following topics: labour market policies; small and medium size business enterprises policies; social inclusion policies.
  - coordinating the project for the analysis of the Youth Guarantees implementation in Italy: How is the situation a year since the beginning
  - development of a fund-raising operational system and process by using Europartners property tool S3M (Scenery Model Mapping Method)
  - monitoring & valuation projects financed under the framework of European Structural Funds and Italian National Operative Programmes "Education"
- Topic:** Labour market policies/SMEs' policies/Marketing/Strategy  
**Business or sector:** Consultancy
- 21/04/2010-30/04/2014 **Policy Designer, Calls for Proposals Writer and ESF Programme Management**

Consortium PriceWaterHouseCoopers (Leader) Rome – ISRI Rome – DTM Turin

- supporting policy makers in planning and writing call for tenders and call for proposals;
- making labour market socio-economic analysis for the policy makers;
- supporting public managers in planning an efficient allocation of financial sources by programmes, plans and projects.
- writing 7 calls for proposals with a comprehensive amount of 80 million in the topic of employment, social inclusion, entrepreneurship, flexicurity, social enterprises, migrant integration in labour market, vocational training.
- supporting policy makers and public managers in running public and stakeholder consultations
- delivering technical advice on implementation of ESIF and State Aid regulations.
- auditing the operations.

**Topic:** Technical Assistance to ESF Managing Authorities / Labour market and social inclusion policies / Vocational Education / Entrepreneurship / Migration

**Business or sector:** Consultancy / Government

31/01/2010-31/01/2013

### Apprenticeship in Accounting Office

Ant Consulting – Via Militello 10, Finocchio, Roma.

- checking financial balance sheet of recipients of European regional funds;
- making income tax return declaration;
- supporting business clients in making closing balance;
- supporting auditors in budget analysis for business clients.

**Topic:** Accounting

**Business or sector:** Professional Services to Enterprises

03/09/2007-30/11/2009

### ERDF Programme Management

Ernst & Young Financial Business Advisors, Via Po 28, Roma

- delivering technical advice for international meetings;
- designing audit guidelines for the operations;
- designing sampling methodologies for the system audit;
- supporting the managing authorities in auditing the operations and in delivering audit report to European Commission;
- supporting the managing authorities in delivering technical and financial report to European Commission;
- supporting the managing authorities in implementing the closing procedures of the programme.

**Topic:** Technical Assistance to ERDF Managing Authorities / International Cooperation

**Business or sector:** Consultancy / Government

01/07/2005-31/12/2005

### Internship at Diplomatic Office

Italian Ministry of Foreign Affairs

- preparing paperwork for international meetings;
- update socio-economic profiles of target countries;
- monitoring bilateral agreements;

**Topic:** International relations

**Business or sector:** Consultancy / Government

## EDUCATION AND TRAINING

Training 2019

### Monitoring Smart Specialisation Strategies

Iveristy online training

- S3 Intervention Logic framework (theory of change)
- S3 Output and indicators
- S3 Data sources
- S3 Stakeholder engagement
- S3 Effectiveness of monitoring

30/11/2010-ongoing

**Master's degree in Advance Economics (part-time for workers), specialised in Integration Policies of Migrants in EU Member States and the Migrants' performance into the Labour Markets of Hosting Countries in a period of Stagnation and rising of Dual Economies.**

University of Rome "La Sapienza"

- Economic Migration Models (Borjas / Chiswick / Ottaviano/ Perri/ Doquier)
- Monetary Policies Models (DSGE) (Blanchard / Kyotachi / Gali)
- Macroeconomic Growth Models (Solow / Barro & Gordon / Romer / Shumpter)
- Behaviours Economics and Game Theory (Coase / Akerlof / Stiglitz / Holmstrom / Bowles)
- Corporate Business Strategy (Porter / Kaplan & Norton / Grant / Invernizzi)
- European Monetary System (De Grauwe / Krugman).
- Multivariate Regression Models
- Nonlinear Regression Models

30/11/2006-13/07/2007

**Post Graduate Course 1 Year F/T "Master Applied in Governance, Accounting and Finance"**

Ernst &amp; Young Business School

- General Management (human resources, supply chain management, finance and administration, buying and selling)
- Human Resource (project management, job description, business process re-engineering, team working and problem solving)
- Accounting (Corporate accounting, Balance sheet, standards IAS-IFRS e US-GAAP, tax)
- Management control (management accounting, costing, budgeting, forecasting, Activity Based Costing and Activity Based Management, job order working progress, Datawarehouse, Oracle and Sap)
- Strategy (Market positioning, market oriented, BTB marketing, Balance Scorecard & Key Performance indicators)
- Audit & Governance (risks evaluation, sample check methodologies)
- Corporate Finance (Cash Flow Analysis, performance balance indicators analyses, beta analyses, corporate evaluation project financing, M&A)
- Business English.

30/11/2004-14/02/2007

**Bachelor's Degree in Economics, specialised in the State Debts and the Dynamic of Countries Premium Risks after the Implementation of European Monetary Union.**

University of Siena "R. Goodwin"

- International Trade and Monetary basic theories
- Macroeconomics
- Microeconomics
- Public Government Economics
- Industrial Economics
- Accountability and Finance
- European Monetary Union basic theories.

30/11/1999-12/10/2004

**Master's degree in Political Science and International Relations, specialised in the trade-off between European Integration Process and the Enlargement to European Central and East Countries**

University of Siena



- International Organizations Regulations
- European Law and Procurement
- European Integration History
- International Law
- Political Science.

## PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
EPFC – Enseignement de Proton ed de Formation Continue C1 level					
French	B1	B1	B1	B1	B1
EPFC – Enseignement dæ Proton ed de Format on Continue A1 level					

## Communication skills

I have always made part of work teams in the first ten years of job experience, but I also started to work in an independent basis in the last two years. Consequently, I turned the approach by focusing on the building of network relationships mostly with clients, partners and other professionals, moving from the dimension of the teamwork towards to a network management level. During the first 7 years of commitment with leading consulting companies, I developed a constructive approach in the dialogue with colleagues and superiors. Increasing in responsibilities for new assignments, I upgraded my communication skills by cooperating with territorial stakeholders and representatives of the socio-economic interests such as trade unions, employers' organisation, public bodies' service providers, in house providing companies. That happened working for the political leadership of Lazio Region government at planning labour market policies during the peak of the economic crisis 2010-2014. More recently, as I became associate at a start-up consulting company, I usually had close relations with clients, potential partners and other stakeholders on behalf of the company at the international level. Meanwhile, in my dealings with the other associates, I learned to be assertive, adopting a constructive criticism approach and being open-minded to other's opinions. Finally, in the last experience as external evaluator for the European Commission DG Home, I was able to establish all along a fruitful exchange with the policy officers in charge of the evaluation procedure and with the other independent evaluators, especially during the consensus phase and the final meetings, so to ease the achievement of the final scores.

## Organisational / managerial skills

In the first part of my professional career, I developed organizational skills by operating inside high-level working groups. As a consultant, I quickly learned how to deal with a complex environment such as that of consultancy, which usually includes three main level of relationships: with colleagues, with the team managers and firm's partners, with the clients. As my assignments grew up over time, my responsibilities increased and I became a contact person with increased autonomy in the decision-making for important company clients. When I resigned to associate as business partner of a start-up consulting company, the level of responsibilities grew up dramatically. I shared responsibilities with the CEO in the business development of the company, in the management of working groups and of strategic dossiers. Finally, during the last two years, working as self-employed consultant, I even got more pragmatic in focusing on the key business activities, setting a coherent promotion strategy and planning targets, milestones and activities with a mid-term perspective. I have found all those experiences highly fruitful when I happened to work as an external evaluator for European Commission DG Home, so that I was able to successfully organize the activities and duly accomplish the assigned tasks.



### Job-related skills

In the first part of my work experience as consultant in Technical Assistance for the Managing Authorities of transnational and regional programs funded by European Structural funds, now embedded in the ESIF funds, I performed several tasks along the program management cycle, providing support in the programming, implementation, control and audit stages. Afterwards, I mainly focused on planning public policies, working for the operative program of Lazio Region, Managing Authority of the European Social Fund in the period 2010/2014. Here, I acquired a high knowledge of the procedure concerning the call for proposals design and the projects evaluation, according to the rules of the European Structural and Investment Funds- programs. Moreover, I gained technical and analytical skills in the framework of labour market and social inclusion policies by designing political actions in the context of the recent financial crisis and the following job losses. Therefore, the calls of proposals mainly focused on projects aiming at counteracting the unemployment and job losses, promoting entrepreneurship, inclusion of disadvantaged groups in the labour market and vocational trainings. As a result, I acquired a deep knowledge of these themes and the union of that expertise with the political and economic background I developed in my entire academic history allowed me to move from the field of program management to that of the policies design, projects development and evaluation. At the same time, I progressed in delivering studies and technical reports for the executive boards of government bodies. In my last four-year of international experience as business partner and freelance consultant, I strengthened my skills in developing company strategies, building and keeping network relations with clients and partners, attending high-level conferences and meetings, defining strategies to meet clients' needs. Meanwhile, I carried on a master in advanced economics that I am finalising through a specific study on the economic integration of migrants in European labour markets. All those experiences and expertise motivated the selection of my profile as external evaluator of proposals on the integration of third country nationals for the European Commission DG Home, which I successfully carried out during the last two months of work.

### Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Independent user	Independent user	Independent user

- good command of office suite (word processor, spread sheet, presentation software, excel and access)
- practical knowledge of photo editing and pdf professional software gained as bid writer.
- practical knowledge of analytic software tools for statistical and economic analysis such as R project for statistical computing and Matlab acquired in running analysis for the master's degree.

### Other skills

Good knowledge of developing new business models and business plan gained working with innovative small business companies applying to Horizon 2020 SME instrument. I also developed skills in strategic planning as business partner of a consulting company working at the development of company supply, the competitive analysis of target clients and potential competitors, the design of marketing mix strategies to enter the market and networking activities.

### Driving licence

A and B

### ADDITIONAL INFORMATION

---

**Publications** Analysis of the Youth Guarantees implementation in Italy: How is the situation a year since the beginning ( <https://www.ibs.it/garanzia-giovani-come-stanno-cose-libro-generic-contributors/e/9788899104344>)  
Urban Innovation Action – Tips on how to write a good proposal ( <https://www.linkedin.com/pulse/how-write-good-proposal-4th-call-dario-sterpa/>)

**Projects**

- Writing project proposal for CityNews/Surrender Media Solution - Information measures relating to the common agricultural policy' (CAP) for 2019 - (2018/C 395/03)
- Writing project proposal for CityNews/Surrender Media Solution - Information measures - European Parliament (COMM/FPA/2016) 2th round 2018
- Writing project proposal for CityNews/Surrender Media Solution - Information measures relating to the common agricultural policy' (CAP) for 2018 - OJ C 339 of 10/10/2017
- Writing project proposal for CityNews/Surrender Media Solution - Information measures relating to the EU Cohesion Policy for 2018 - 2017CE16BAT063
- Writing Technical Offer for GIZ – ENI Southern Country Programme – Technical Assistance (2018)
- Writing Technical Offer for WBIF – Infrastructure Project Facility – Technical Assistance 5 (IPF 5) (2016)
- Writing Technical Offer for Preparation Project Facility PPF8 EuropeAid/137044/DH/SER /RS. (2016)
- Writing Technical Offer for TA to Connectivity in Western Balkans CONNECTA (2016)
- Writing Proposal for WBIF – Infrastructure Project Facility – Technical Assistance 6 (IPF 6) (2016)
- Business Plan Development, Project Plan Development, Proposal Writing for H2020 IOT4Industry call of December (2018)
- Business Plan Development, Project Plan Development, Proposal Writing for H2020 SMEInstrument call of May (2017)
- Business Plan Development, Project Plan Development, Proposal Writing for H2020 SMEInstrument call of October (2016)
- Development of fund-rising operational system and process by using Europartners property tool S3M Scenary Model Mapping Method (2014)
- Monitoring & Valuation projects financed under the framework of European Structural Funds and Italian National Operative Programmes "Education" (2014)
- Actions to promote employment of long term unemployed, disadvantage groups and temporary works by financing start up projects – writing 4 calls for proposals - € 32 million (2010-2014)
- Actions to promote flexicurity in the labour markets - – writing 2 calls for proposals -€ 18 million (2010-2014).
- Actions to contrast unemployment by professional education and jobs subsidies for disadvantaged groups – writing 1 call for proposals - € 6,5 million (2010-2014).
- Actions to support youth self-employment– writing 1 call for proposals - € 6 million (2010-2014).
- Actions to support social enterprises– writing 1 call for proposals - € 7,5 million (2010-2014).
- Actions to promote social services and to contrast irregular employment– writing 1 call for tender -€ 360 million (2010-2014).
- Actions to promote labour market matching in social services sector to contrast irregular occupation– writing 1 call for proposal -€ 9,6 million (2010-2014).

**Relevant High-Level International Conferences attended**

- OECD “International Forum on Migration Statistics 2018 – Jen 15-16, 2018, Paris, France.
- Institute for New Economic Thinking 2017 – Reawakening, From the Origins of Economic Ideas to the Challenges of Our Time Oct 21-23, 2017, Edinburgh, Scotland.
- Institute for New Economic Thinking 2015 – liberté, égalité, fragilité - Apr 8-11, 2015, OECD Paris Headquarters.

**Other Main International Conferences attended**

- ESF Ficompass Conference 2017, Oct 17, 2017, Brussels, Belgium
- 7th Cohesion Forum 2017, Jun 26-27, 2017, Brussels, Belgium
- Ficompass Financial Instruments 2014-2020 under European Structural and Investment Funds (ESIF) Conference 2015, Jan 19-20, 2015, Brussels, Belgium
- Week of Regions and Cities, Oct 8-11, 2018, Brussels, Belgium
- European Open Days 2015 – Oct 13-15, 2015, Brussels, Belgium
- European Open Days 2014 – Oct 6-8, 2014, Brussels, Belgium

Updated, 01/01/2024

